

1 Article

# 2 A cross-cultural comparison of the link between moderniza- 3 tion, anthropomorphism and attitude to wildlife.

4 Jose Luis Gomez-Melara <sup>1\*</sup>, Rufino Acosta-Naranjo <sup>1</sup>, Patricia Izar <sup>2</sup>, Shahrul Anuar Mohd Sah <sup>3</sup>, Jordi Pladevall <sup>4</sup>,  
5 Risma Illa Maulany <sup>5</sup>, Putu Oka Ngakan <sup>5</sup>, Bonaventura Majolo <sup>6</sup>, Teresa Romero <sup>7</sup> and Federica Amici <sup>8,9\*</sup>

6 <sup>1</sup> Department of Social Anthropology, University of Seville, Seville, Spain

7 <sup>2</sup> Department of Experimental Psychology, University of São Paulo, Brazil

8 <sup>3</sup> School of Biological Sciences, Universiti Sains Malaysia, Pulau Pinang, Malaysia

9 <sup>4</sup> University of Girona Foundation: Innovation and Training, University of Girona

10 <sup>5</sup> Forestry Department, Hasanuddin University, Makassar, Sulawesi, Indonesia

11 <sup>6</sup> School of Psychology, University of Lincoln, United Kingdom

12 <sup>7</sup> School of Life Sciences, University of Lincoln, United Kingdom

13 <sup>8</sup> Institute of Biology, Faculty of Life Science, University of Leipzig, Germany

14 <sup>9</sup> Department of Human Behavior, Ecology and Culture, Max-Planck Institute for Evolutionary Anthropol-  
15 ogy, Leipzig, Germany

16 \* Correspondence: Federica Amici (amici@eva.mpg.de), Jose Gomez-Melara (jgmelara@us.es)

17 **Abstract:** Anthropogenic pressure has significantly increased in the last decades, often enhancing  
18 conflicts at the human-wildlife interface. Therefore, understanding people's value orientations, at-  
19 titudes and behavioural intentions towards wildlife is a crucial endeavor to reduce the occurrence  
20 of conflicts between humans and wildlife. Previous research in the USA has shown a consistent link  
21 between modernization and increased anthropomorphism (i.e., the tendency to attribute human  
22 mental or physical characteristics to other entities), leading to positive changes in value orientations,  
23 attitudes and behavioural intentions towards wildlife. In this paper, we aimed to address whether  
24 this link is also present in other cultures, by testing participants (N=741) in five different countries  
(Brazil, Indonesia, Malaysia, Mexico and Spain). Our study showed that while the positive link be-  
25 tween anthropomorphism, positive attitudes and behavioural intentions towards wildlife is univer-  
26 sal, the link between modernization and anthropomorphism is culturally mediated. In some coun-  
27 tries (Indonesia, Malaysia, Spain), modernization increased anthropomorphism, while in others  
28 modernization predicted no differences (Brazil) or even a decrease in anthropomorphism (Mexico),  
29 ultimately deteriorating individuals' attitude and behavioural intentions towards wildlife. These  
30 results call for caution when generalizing findings from western industrialized countries to inform  
31 conservation policies worldwide.  
32

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33 **Keywords:** modernization; anthropomorphism; domination; mutualism; attitude; wildlife1.

## 34 1. Introduction

35 Anthropogenic pressure on the environment (i.e., any human activity that may have  
36 a direct or indirect impact on ecosystems, like hunting, logging or pollution derived from  
37 industry) has significantly increased in the last decades, often enhancing conflicts at the  
38 human-wildlife interface, with consequences for human safety, disease transmission and  
39 biodiversity loss, just to name a few (e.g., [1–3]). Therefore, decreasing the occurrence of  
40 these conflicts appears a major endeavor for politics and science [4,5]. One way to reduce  
41 the occurrence and/or intensity of conflicts between humans and wildlife is to improve  
42 people's attitude toward wildlife, for instance through education programs that increase  
43 environmental knowledge [6,7]. However, other factors might also affect human attitude  
44 toward wildlife. Domination orientations, for instance, emphasize the existence of a hier-  
45 archical division between human and non-human animals, and are thought to lead to a  
46 utilitarian attitude to wildlife, in which the environment is mainly managed to increase  
47 human welfare (e.g., [8,9]). Males and older people, for instance, are more likely to have

48 domination orientations than females and younger individuals [10]. In contrast, mutual-  
49 ism orientations stress how humans and other animals are part of the same socio-ecolog-  
50 ical world, leading to positive feelings, social attachment and a more positive attitude to-  
51 ward wildlife [11–13]. Mutualism orientations, for instance, are thought to be to be higher  
52 in females and in individuals living in more urban areas, as compared to males and indi-  
53 viduals from more rural areas [10].

54 Recently, researchers have proposed that an increase in modernization, a broad term  
55 including economic wealth, urbanization and formal education, might have caused a  
56 change in the relationship between humans and wildlife, by altering human orientations  
57 (i.e., domination or mutualism), attitude and behaviours toward wildlife (see [9,12–14]).  
58 In particular, modernization has led people in post-industrial countries to experience in-  
59 creased loneliness and social isolation [16], but also less frequent encounters with wildlife  
60 and thus a more benign and less conflictive association with animals (e.g. through pet  
61 ownership; see [12,17]). According to this hypothesis, the tendency to attribute human  
62 mental or physical characteristics to other entities (i.e., anthropomorphism), further fos-  
63 tered by an affective relationship with pets, would have enhanced human empathy and  
64 perception of similarity with other species (see [18,19]). In turn, this would have led hu-  
65 mans to switch from domination to mutualism orientations, and to more positive attitudes  
66 and behaviours toward animals [9,11,12,14,15,19–21].

67 In the USA, individuals scoring higher in urbanization, income and education were  
68 more likely to attribute free will, consciousness or ability to experience emotions to wild-  
69 life, and to describe humans and other species as being part of the same family, sharing  
70 the same rights [19]. These participants also had a more positive attitude toward wildlife  
71 in case of conflict, more likely rejecting the idea of using animals for their own benefit [19].  
72 These results are in line with other studies showing that humans are more willing to invest  
73 in the conservation of species that are phylogenetically closer to humans and thus more  
74 likely to be anthropomorphized [22–26]. In other countries, the link between anthropo-  
75 morphism, mutualism and/or better attitude toward animals is also relatively well estab-  
76 lished (see [27]). Anthropomorphism, for instance, predicted students' intentions to be-  
77 come vegetarian and vegan in Spain [28], worse attitudes toward meat consumption in  
78 the USA [29], and a better attitude toward several species in the UK [30]. Anthropomor-  
79 phism also correlated to mutualism and positive attitudes toward animals in Romania  
80 [31], and to positive attitudes toward nature in Singapore [32,33] and Hong Kong [34].  
81 These effects are evident despite important inter-individual differences in anthropomor-  
82 phism, which are linked to individuals' gender [35,36], age [37] and emotional attachment  
83 to pets [38]. In Germany, in contrast, anthropomorphism had little effect on attitude to-  
84 ward fishing, although mutualism was linked to a negative perception of these practices  
85 [39]. Besides the work conducted in the USA, however, little is known about the link be-  
86 tween modernization and anthropomorphism. In particular, it is not clear whether higher  
87 modernization generally predicts an increase in anthropomorphism across countries, with  
88 positive changes in orientations and attitudes.

89 In this study, we aimed to analyze the complex relationship between modernization,  
90 anthropomorphism, mutualism/domination orientations and attitude towards wildlife,  
91 by using a cross-cultural approach. We built on the work by Manfredo and colleagues  
92 [19], adapting it in the following ways. First, we conducted research in five countries in  
93 three continents (i.e., Brazil, Indonesia, Malaysia, Mexico and Spain), using the same  
94 methodology to allow a reliable cross-cultural comparison. Second, we assessed several  
95 aspects of modernization beyond the ones used by Manfredo and colleagues [19] (i.e., ur-  
96 banization, income and formal education), also including questions about participants'  
97 use of technologies, sociality and relationship with animals (see Methods and Appendix  
98 B for more details). Finally, we included a new set of questions to assess participants' at-  
99 titude toward wildlife, and directly tested its link to anthropomorphism, mutualism and  
100 domination.

101 We predicted that modernization would be linked to an increase in anthropomor-  
102 phism, but that this effect would be culturally mediated, varying across countries (Predic-  
103 tion 1; Table 1). We further predicted that higher anthropomorphism would be linked to  
104 lower domination and higher mutualism (independently of participants' country; Predic-  
105 tion 2; Table 1). Finally, we predicted that participants with lower domination and higher  
106 mutualism would show more positive attitudes towards wildlife, independently of their  
107 country (Prediction 3; Table 1).

## 108 2. Materials and Methods

### 109 2.1. Ethics.

110 Participation was voluntary and completely anonymous. Informed consent was ob-  
111 tained from subjects before testing started. Participants were informed about the purpose  
112 of the study and were able to withdraw their participation at any time.

### 113 2.2. Participants.

114 We recruited 741 participants across five countries (Brazil, N=156, Indonesia, N=248,  
115 Malaysia, N=118, Mexico, N=111, Spain, N=108), for details see Appendix A. We started  
116 testing participants in Indonesia (N=248) and Spain (N=19) with a printed version of the  
117 questionnaire that participants filled in person. However, soon after we started data col-  
118 lection in Spain we had to stop direct interactions with people due to the outbreak of the  
119 Covid-19 global pandemic. We therefore switched to an online version of the question-  
120 naire using the ethnographic software Ethnoap. Online recruitment proved to be difficult,  
121 but our sample sizes are still in line with other studies on cross-cultural variation in atti-  
122 tude/behavior to wildlife (e.g. [28,39,40]). Comparing the two Spanish groups (which were  
123 the only countries in which we tested participants both online and in person) revealed no  
124 significant differences in their responses (Table 2: for all six comparisons,  $p > 0.05$ ), and  
125 therefore we included all participants in the subsequent analyses.

126 Participants identified themselves as females (N=394, mean age $\pm$ SD=28.22 $\pm$ 13.34,  
127 range=17-78) or males (N=240, mean age $\pm$ SD=29.57 $\pm$ 13.96, range=17-79). For more demo-  
128 graphic information about the participants, please see Appendix A and B. In Indonesia,  
129 participants were opportunistically recruited in the Bira Bonto Bahari beach-road area  
130 (N=100), and at the Hasanuddin University by the 6<sup>th</sup> author (N=145). In Spain, partici-  
131 pants were recruited by the 1<sup>st</sup> author (i.e., in person: by distributing the printed version  
132 before the beginning of lectures at the University of Seville, Spain; online: by distributing  
133 the Ethnoap link through the online-class platform before the beginning of lectures). In  
134 Malaysia, participants were recruited by the 4<sup>th</sup> author, and in Brazil and Mexico by the  
135 3<sup>rd</sup> and 5<sup>th</sup> author through social media, in both urban and rural communities (i.e., specifi-  
136 cally advertising the questionnaire to acquaintances living in both kinds of communities).  
137 Although we aimed to recruit a sample representative of the general population, our final  
138 sample was biased towards younger individuals with higher formal education (see Ap-  
139 pendix A and B for details).

### 141 2.3. Questionnaires.

142 We used the questionnaire designed and validated by Manfredo and colleagues [19]  
143 to measure anthropomorphism, domination and mutualism orientations. First, we as-  
144 sessed participants' anthropomorphism with 5 statements (e.g., "Animals have free will")  
145 that could be rated on a 5-point agreement scale (from "strongly disagree" to "strongly  
146 agree"). These measures were combined into an individual modernization score between  
147 0 and 1 (i.e., minimum to maximum level of anthropomorphism; see Appendix B). Second,  
148 we assessed participants' domination orientation with 10 statements (e.g., "Humans  
149 should manage fish and wildlife populations so that human benefit") rated on a 5-point  
150 agreement scale. Similarly, we assessed participants' mutualism orientation, by using 10

151 statements (e.g., “Hunting is cruel and inhumane to the animals”) rated on a 5-point  
152 agreement scale. These measures were combined into a domination score and a mutual-  
153 ism score, both between 0 and 1 (i.e., minimum to maximum domination and mutualism  
154 levels; see Appendix B). Internal consistency for these three measures was accepta-  
155 ble/good, with Cronbach’s alpha ranging from 0.72 for anthropomorphism to 0.85 for mu-  
156 tualism.

157 We further assessed other possible factors that might be linked to participants’ an-  
158 thropomorphism, mutualism and domination orientations. First, we assessed partici-  
159 pants’ attitude towards wildlife with 4 questions rated on a 5-point agreement scale (e.g.,  
160 “Animals are a pest messing up the place where I live”; see Karimullah et al., in review).  
161 Responses were then combined into a single score from 0 to 1 (i.e., most negative to most  
162 positive attitude towards wildlife). Second, we measured different aspects of participants’  
163 degree of modernization, including their (i) individual income, (ii) level of formal educa-  
164 tion, (iii) modern experience with animals (e.g., “Have you ever visited a zoo, a natural  
165 reserve or a similar place?”), and (iv) access to technologies (e.g., use of social media).  
166 Please note that the concept of “modernity” (especially in relation to experience with ani-  
167 mals) has a neutral connotation, and is simply used to refer to all those human-animal  
168 interactions that are more likely to occur in “modern”, i.e. more urbanized contexts, where  
169 natural encounters with wild animals are less likely. Third, we assessed pet-ownership  
170 dynamics (i.e., ownership and affection to pets) with a score ranging from 0 to 1 (i.e., low-  
171 est to highest affection to pets), based on their response to 3 yes-or-no questions (e.g., “Do  
172 you own any animal?”). Fourth, we assessed participants’ sociality (i.e., frequency of so-  
173 cial interactions) based on 9 open questions measuring different aspects of sociality (e.g.,  
174 “How many times do you hang out in an average week?”). The final score ranged from 0  
175 to 9 (i.e., lowest to highest sociality). Fifth, we assessed participants’ idiocentric and allo-  
176 centric tendencies using a validated questionnaire with 16 statements (as in [41,42]), like  
177 “I would rather depend on myself than others”, rated on a 5-point agreement scale. Fi-  
178 nally, we collected demographic information with open questions on participants’ age,  
179 gender and dietary preferences (i.e., being vegetarian or vegan). For more details on how  
180 each score was calculated, please see Appendix B.

#### 181 2.4. Data analysis.

182 We used linear mixed models and generalized linear mixed models [43–45] with the  
183 glmmTMB package (version 1.0.16 [45]) in R [44]. We run four pairs of full-null models.  
184 In Model 1 (M1), we aimed to test whether modernization predicted higher anthropomor-  
185 phism, and whether country mediated this relationship (see [19]). The anthropomorphism  
186 index was our dependent variable, which varied between 0 and 1 and was modelled with  
187 a beta distribution. As test predictors in M1, we included the two-way interaction of mo-  
188 dernity with country. Moreover, we included as test predictors the idio-allocentric, soci-  
189 ality and pet-ownership indexes, and whether participant had a vegetarian/vegan diet (as  
190 binomial predictor). Participants’ age and gender were included as controls.

191 In Models 2a and 2b, we aimed to test whether higher anthropomorphism predicted  
192 lower domination (M2a) and higher mutualism (M2b), and whether this held true across  
193 countries. Our dependent variables were domination (in M2a) and mutualism (in M2b),  
194 which both varied between 0 and 1 and were thus modelled with a beta distribution. In  
195 both models, we included the two-way interaction of anthropomorphism with country as  
196 test predictors, and as controls all the other controls and predictors that had been included  
197 in M1 (i.e., modernity, idio-allocentric, sociality and pet-ownership indexes, vegetar-  
198 ian/vegan diet, participants’ age and gender).

199 In Model 3 (M3), we aimed to test whether higher mutualism and lower domination  
200 predicted a more positive attitude toward wildlife, and whether this was true across coun-  
201 tries. Our dependent variable was attitude toward wildlife, which also varied between 0  
202 and 1 and was modelled with a beta distribution. As test predictors we included the two-

203 way interaction of domination with country, as well as the two-way interactions of mutu-  
204 alism with country. As controls we included, as above, all the controls and predictors that  
205 had been included in the previous models (i.e., anthropomorphism, modernity, idio-allo-  
206 centric, sociality and pet-ownership indexes, vegetarian/vegan diet, participants' age and  
207 gender).

208 After removing missing data, we had a total of 574 data points for M1, M2a and M2b,  
209 and 571 for M3. Before running the models, we z-transformed all continuous predictors  
210 to facilitate model convergence and interpretation of model coefficients. Dependent vari-  
211 ables including 0s and/or 1s were previously transformed as suggested by Smithson &  
212 Verkuilen [46]. We used likelihood ratio tests to compare full models containing all pre-  
213 dictors with null models containing only control predictors and random factors. When  
214 full models significantly differed from null models, likelihood ratio tests were conducted  
215 to obtain the p values for each test predictor via single-term deletion using the R function  
216 drop. When models included two-way interactions, also the main terms were included,  
217 and if the interaction was not significant, the model was re-run only including the main  
218 terms (e.g., M2a). Post-hoc comparisons were then conducted using Tukey tests for sig-  
219 nificant categorical predictors or interpreting the slope for continuous predictors. We  
220 added significant test predictors of the former full models (e.g., M1) as controls in the  
221 following models (e.g., M2), to account for the fact that the same measures could be used  
222 as dependent or independent variables in different models (e.g., we tested if anthropo-  
223 morphism was predicted by modernization, but we also tested whether anthropomor-  
224 phism predicted domination). If modernization predicted anthropomorphism in M1, for  
225 instance, in M2 we tested whether anthropomorphism predicted domination by also in-  
226 cluding modernization as a control, so that the effect of anthropomorphism on domina-  
227 tion could be assessed while controlling for modernization. We detected no overdispersion  
228 or convergence issues in any of the models presented. To rule out collinearity, we  
229 determined the VIFs, which were acceptable (maximum VIFs across all models = 4.45).

### 230 3. Results

231 In M1 we tested whether modernization predicted higher anthropomorphism, and  
232 whether country mediated this relationship (see Figure 1). The full and null models sig-  
233 nificantly differed (GLMM:  $\chi^2 = 107.81$ ,  $df=13$ ,  $p<0.001$ ; Table 3), showing a significant ef-  
234 fect of the 2-way interaction (modernity-country:  $p=0.046$ ). In particular, modernization  
235 predicted an increase in anthropomorphism in all countries, except for Latin American  
236 countries (i.e., Brazil, where it had no effect on anthropomorphism, and Mexico, where  
237 higher modernization was linked to lower anthropomorphism). Moreover, modern pet-  
238 ownership dynamics ( $p=0.006$ ) and having a vegetarian/vegan diet ( $p=0.012$ ) were linked  
239 to higher anthropomorphism.

240 In M2a and M2b we tested whether anthropomorphism predicted lower domination  
241 (M2a) and higher mutualism (M2b), and whether this held true across countries. In M2a,  
242 the full and null models significantly differed (GLMM:  $\chi^2 = 150.54$ ,  $df=9$ ,  $p<0.001$ ; Table  
243 3). Domination was higher when anthropomorphism was lower ( $p<0.001$ ), and it differed  
244 across countries ( $p<0.001$ ), being generally higher in Asian countries (i.e., Malaysia and  
245 especially Indonesia), intermediate in Spain and lowest in South America (i.e., Mexico and  
246 especially Brazil). In M2b the full and null models were significantly different (GLMM:  $\chi^2$   
247 = 248.49,  $df=9$ ,  $p<0.001$ ; Table 3), with the 2-way interaction of country and anthropomor-  
248 phism significantly predicting mutualism ( $p<0.001$ ). In particular, higher anthropomor-  
249 phism predicted higher mutualism across all countries, especially in Malaysia (see Figure  
250 2).

251 In M3 we tested whether higher mutualism and lower domination predicted a more  
252 positive attitude toward wildlife, and whether this was true across countries. The full and  
253 null models significantly differed (GLMM:  $\chi^2 = 206.77$ ,  $df=14$ ,  $p<0.001$ ; Table3), showing a  
254 significant effect of both 2-way interactions (domination-country:  $p=0.043$ , see Figure 3;  
255 mutualism-country:  $p<0.001$ , see Figure 4). In particular, higher domination predicted

worse attitude in all countries, but Malaysia, while higher mutualism predicted better attitude in all countries, and especially in Malaysia.

*Figures, Tables and Schemes*

**Table 1.** Predictions of our study, models used to test them, and whether they were confirmed.

Prediction	Model	Confirmed?
1. Modernization is linked to higher anthropomorphism, but this effect is culturally mediated	M1	Yes
2. Anthropomorphism predicts lower domination and higher mutualism orientation	M2a-M2b	Yes
3. Higher mutualism and lower domination orientation are linked to a more positive attitude towards wildlife	M3	Yes

**Table 2.** Mean ( $\pm$ SD) levels of anthropomorphism, domination, mutualism, attitudes, and idio-allocentric tendencies in Spain, where participants were tested with different modalities, separately for each modality (i.e., online and paper).

Modality	Anthrop.	Domin.	Mutual.	Attitudes	Idio-alloc.
Online	0.72 $\pm$ 0.13	0.48 $\pm$ 0.15	0.73 $\pm$ 0.14	0.37 $\pm$ 0.14	0.55 $\pm$ 0.08
Paper	0.72 $\pm$ 0.09	0.54 $\pm$ 0.15	0.70 $\pm$ 0.13	0.37 $\pm$ 0.14	0.51 $\pm$ 0.09

**Table 3.** Results of the models run, including estimates, standard errors (SE), confidence intervals (CIs), likelihood ratio tests (LRT), degrees of freedom (df), and p values for each test and control predictor. Control predictors are in italics. All continuous test predictors and controls were z-transformed prior to analysis. The asterisks denote significant p values for the test predictors. All models had a beta distribution.

Model	Estimate	SE	2.5% CI	97.5% CI	LRT	df	P
<b>Model 1: Anthropomorphism</b>							
Intercept	1.53	0.12	1.30	1.77	-	-	-
Country (Indonesia)*Modernization	0.07	0.14	-0.21	0.34	9.71	4	0.046*
Country (Malaysia)*Modernization	0.20	0.19	-0.17	0.58			
Country (Mexico)*Modernization	-0.19	0.16	-0.50	0.12			
Country (Spain)*Modernization	0.26	0.18	-0.09	0.61			
Country (Indonesia)	-0.56	0.15	-0.85	-0.27	-	-	-
Country (Malaysia)	0.25	0.17	-0.08	0.58			
Country (Mexico)	-0.12	0.16	-0.44	0.19			
Country (Spain)	-0.68	0.16	-0.98	-0.37			
Modernization	0.01	0.13	-0.24	0.26	-	-	-
Idio-allocentrism	-0.02	0.04	-0.09	0.06	0.20	1	0.655

Pet-ownership	0.10	0.04	0.03	0.18	7.50	1	0.006
Sociality	0.02	0.04	-0.06	0.10	0.19	1	0.661
Vegetarianism	0.23	0.09	0.05	0.42	6.28	1	0.012
<i>Gender</i>	0.01	0.08	-0.13	0.16	0.03	1	0.857
<i>Age</i>	-0.06	0.05	-0.15	0.04	1.40	1	0.237
<b>Model 2a: Domination</b>							
Intercept	-0.65	0.06	-0.77	-0.53	-	-	-
Country (Indonesia)	0.83	0.08	0.68	0.98	116.6 0	4	<0.001*
Country (Malaysia)	0.70	0.08	0.54	0.86			
Country (Mexico)	0.33	0.07	0.19	0.47			
Country (Spain)	0.55	0.08	0.39	0.71			
Anthropomorphism	-0.09	0.02	-0.13	-0.06	22.45	1	<0.001*
<i>Modernization</i>	-0.03	0.02	-0.07	0.02	1.41	1	0.234
<i>Idio-allocentrism</i>	0.04	0.02	0.00	0.08	3.88	1	0.049
<i>Pet-ownership</i>	-0.02	0.02	-0.06	0.02	1.20	1	0.274
<i>Sociality</i>	0.02	0.02	-0.02	0.07	1.05	1	0.306
<i>Vegetarianism</i>	-0.17	0.05	-0.27	-0.08	12.84	1	<0.001
<i>Gender</i>	0.22	0.04	0.14	0.30	30.50	1	<0.001
<i>Age</i>	0.03	0.02	-0.01	0.08	1.87	1	0.172
<b>Model 2b: Mutualism</b>							
Intercept	1.56	0.09	1.38	1.73	-	-	-
Country (Indonesia)* Anthropomorphism	-0.07	0.08	-0.22	0.08	28.99	4	<0.001*
Country (Malaysia)* Anthropomorphism	0.32	0.10	0.13	0.51			
Country (Mexico)* Anthropomorphism	0.05	0.08	-0.11	0.21			
Country (Spain)* Anthropomorphism	-0.21	0.09	-0.39	-0.04			
Country (Indonesia)	-0.53	0.11	-0.74	-0.32	-	-	-
Country (Malaysia)	-0.15	0.13	-0.41	0.11	-	-	-
Country (Mexico)	0.11	0.11	-0.11	0.32	-	-	-
Country (Spain)	-0.56	0.12	-0.79	-0.33	-	-	-
Anthropomorphism	0.35	0.06	0.24	0.46	-	-	-
<i>Modernization</i>	0.09	0.03	0.03	0.15	7.73	1	0.005*
<i>Idio-allocentrism</i>	-0.06	0.03	-0.11	-0.01	4.78	1	0.029
<i>Pet-ownership</i>	0.13	0.03	0.07	0.18	21.07	1	<0.001
<i>Sociality</i>	-0.01	0.03	-0.07	0.05	0.15	1	0.700

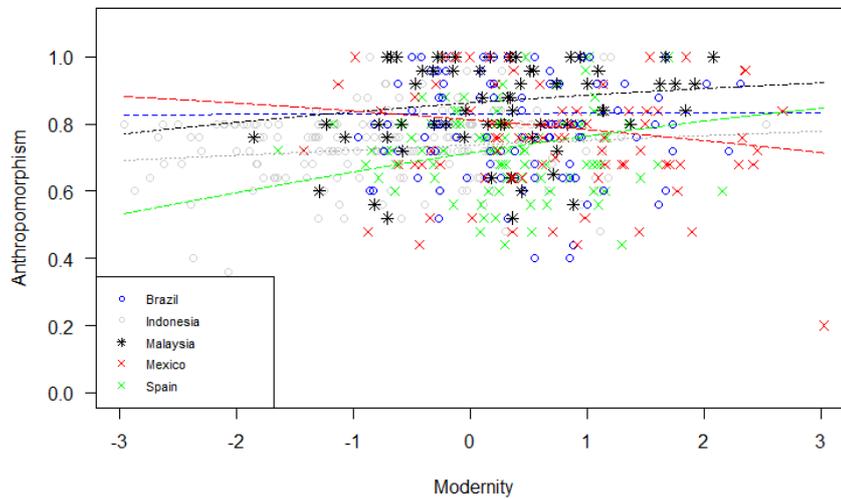
<i>Vegetarianism</i>	0.11	0.07	-0.03	0.24	2.43	1	0.119
<i>Gender</i>	-0.13	0.06	-0.24	-0.03	5.78	1	0.016
<i>Age</i>	-0.03	0.03	-0.10	0.04	0.76	1	0.383
<b>Model 3: Attitude</b>							
Intercept	-0.55	0.10	-0.74	-0.36	-	-	-
Country (Indonesia)*Domination	0.03	0.10	-0.17	0.22	9.84	4	0.043*
Country (Malaysia)*Domination	-0.29	0.13	-0.53	-0.04			
Country (Mexico)*Domination	-0.14	0.12	-0.37	0.08			
Country (Spain)*Domination	-0.05	0.10	-0.26	0.15			
Country (Indonesia)*Mutualism	-0.15	0.09	-0.32	0.02	24.85	4	<0.001*
Country (Malaysia)*Mutualism	-0.47	0.11	-0.68	-0.25			
Country (Mexico)*Mutualism	-0.13	0.10	-0.34	0.07			
Country (Spain)* Mutualism	0.00	0.10	-0.18	0.19			
Country (Indonesia)	0.55	0.12	0.32	0.77	-	-	-
Country (Malaysia)	0.96	0.13	0.70	1.21	-	-	-
Country (Mexico)	0.23	0.12	0.00	0.45	-	-	-
Country (Spain)	0.05	0.12	-0.18	0.28	-	-	-
Domination	0.20	0.08	0.04	0.36	-	-	-
Mutualism	-0.02	0.07	-0.17	0.12	-	-	-
<i>Anthropomorphism</i>	-0.02	0.03	-0.07	0.04	0.40	1	0.527
<i>Modernization</i>	-0.05	0.03	-0.10	0.01	2.55	1	0.110
<i>Idio-allocentrism</i>	0.03	0.02	-0.02	0.08	1.51	1	0.218
<i>Pet-ownership</i>	-0.04	0.03	-0.09	0.01	2.18	1	0.140
<i>Sociality</i>	0.04	0.03	-0.01	0.10	2.15	1	0.143
<i>Vegetarianism</i>	-0.05	0.06	-0.17	0.07	0.65	1	0.419
<i>Gender</i>	0.05	0.05	-0.05	0.15	1.08	1	0.299
<i>Age</i>	0.10	0.03	0.03	0.16	9.12	1	0.003

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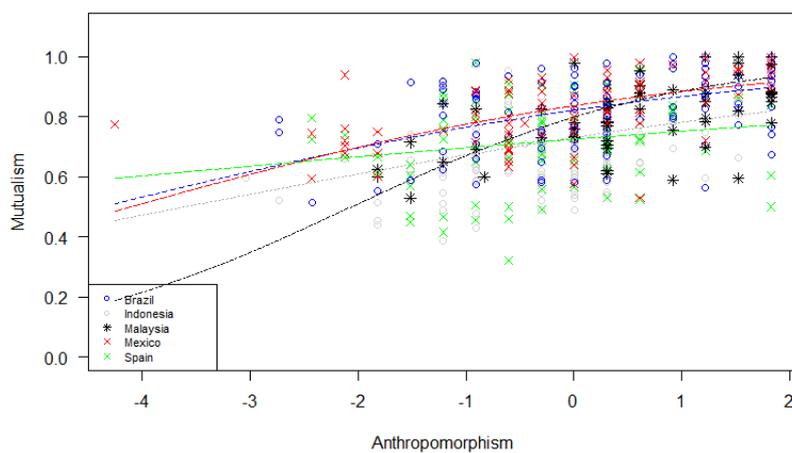
272 **Figure 1.** Mean level of participants' anthropomorphism, as a function of their country and modernity. Circles, crosses and asterisks represent participants. The dashed lines depict the model (as in model 1, but separately for each country), which has been  
 273 back-transformed from the log-odds ratio scale and contains standardized controls.  
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277 **Figure 2.** Mean level of participants' mutualism orientations, as a function of their country and anthropomorphism. Circles, crosses and asterisks represent participants and are jittered to avoid overlap. The dashed lines depict the model (as in model 2b, but separately for each country), which has been back-transformed from the log-odds ratio scale and contains standardized controls.  
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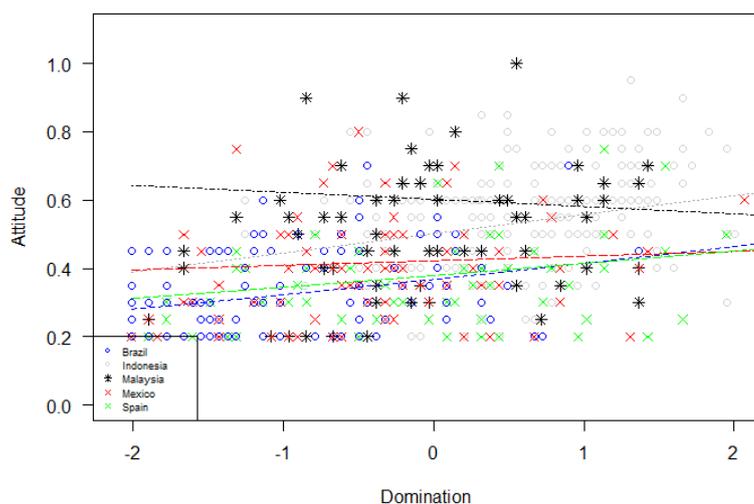


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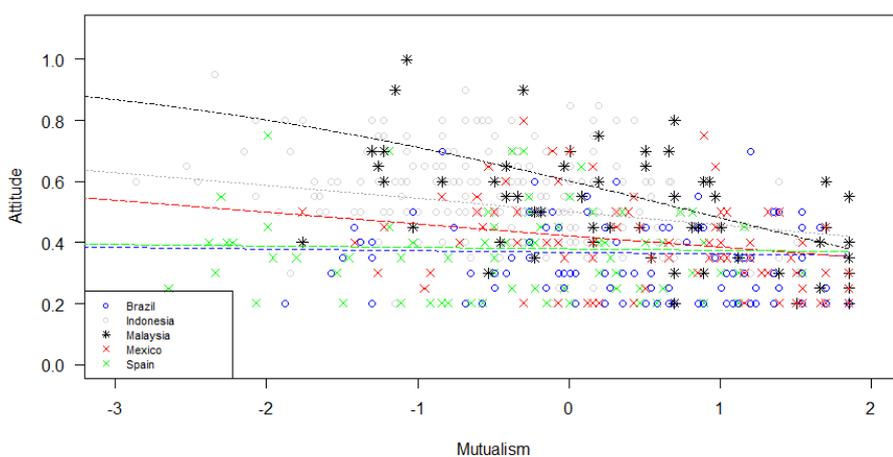
283 **Figure 3.** Mean level of participants' attitude toward wildlife (i.e., a low score represents a better attitude), as a function of their  
 284 country and domination orientations. Circles, crosses and asterisks represent participants. The dashed lines depict the model (as in  
 285 model 3, but separately for each country), which has been back-transformed from the log-odds ratio scale and contains standard-  
 286 ized controls.



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289 **Figure 4.** Mean level of participants' attitude toward wildlife (i.e., a low score represents a better attitude), as a function of their  
 290 country and mutualism orientations. Circles, crosses and asterisks represent participants. The dashed lines depict the model (as in  
 291 model 3, but separately for each country), which has been back-transformed from the log-odds ratio scale and contains standard-  
 292 ized controls.



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#### 4. Discussion

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In this study, we used a cross-cultural perspective to investigate the link between modernization, anthropomorphism, value orientations (i.e., mutualism or domination) and attitudes towards wildlife. Overall, we found that the link between modernization and anthropomorphism was culturally mediated, with modernization being linked to higher anthropomorphism in some countries (i.e., Indonesia, Malaysia, Spain), but not in others (i.e., Brazil, Mexico). In turn, higher levels of anthropomorphism were linked to higher mutualism and lower domination orientations, and these to a more positive attitude towards wildlife, independently of participants' country. These results suggest that, while the link between modernization and anthropomorphism is culturally mediated, higher anthropomorphism universally predicts higher mutualism orientations and more positive attitudes towards wildlife.

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In our study, higher levels of modernization (i.e., higher formal education, income, access to technologies and modern experience with animals) predicted higher anthropomorphism, but this effect was culturally mediated, in line with our first prediction (Table 1). In particular, modernization predicted higher anthropomorphism in participants from Indonesia, Malaysia and Spain, but not in Latin America, having no effect on anthropomorphism in Brazil, and predicting lower levels of anthropomorphism in Mexico. A possible explanation for this difference may be that modernization in Mexico further disrupts traditional cultural practices and beliefs. Indigenous groups living in closer contact with nature may be more likely to attribute human features to animals as a reminiscence of pre-Hispanic religious influence (i.e., nahualism, see [47]). In this case, modernization would have a negative impact on anthropomorphism, leading to the loss of traditional beliefs and ultimately decreasing anthropomorphism. Although our study cannot exactly explain which cultural aspects may be relevant for the emergence of these differences, it clearly shows that the link between modernization and anthropomorphism is culturally mediated and cannot be generalized across countries. Moreover, it suggests that general cultural differences between countries cannot alone explain the different role that modernity plays on anthropomorphism across countries (e.g., Spain and Mexico might be considered to be culturally more similar than Spain and Indonesia, yet the effect of modernization on anthropomorphism is more similar between Spain and Indonesia, than between Spain and Mexico). Therefore, future studies should aim to include more countries, and especially to better disentangle which cultural aspects exactly modulate the link between modernization and anthropomorphism, and exactly explain the differences across countries that we have evidenced here.

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In line with our predictions (Table 1), anthropomorphism was linked to higher mutualism and lower domination orientations, consistently across countries. Our results showed that domination was highest in Asian countries, intermediate in Europe and lowest in Latin America. Furthermore, higher levels of anthropomorphism predicted higher mutualism in all countries, especially in Malaysia. Attributing human characteristics to non-human agents is a psychological mechanism that is deeply rooted in human behaviour, emerging early on during development and likely being universal (see [36,48,49]). Therefore, it is not surprising that anthropomorphism was consistently linked to higher mutualism and lower domination orientations across countries, despite some differences in the intensity of these interactions. Indeed, these findings are also consistent with other research in Western and non-Western countries, in which higher anthropomorphism was consistently linked to lower domination and/or higher mutualism [19,30,50,51] but (see [39]). In line with our predictions (Table 1), we also found that a more positive attitude to wildlife was predicted by lower domination and higher mutualism. Overall, our results are consistent with abundant literature showing a link between value orientations and attitudes toward wildlife (e.g., lethal removal of wolves in the USA [11]), recreational

349 hunting in Germany [39], hunting in the Netherlands [10]). In the future, it would be inter-  
350 esting to use empirical procedures to directly assess whether changes in anthropomor-  
351 phism, orientations and attitude really result in behavioural changes, as human intentions  
352 do not always correspond to their practices, and positive attitudes may not necessarily  
353 result in more positive behaviours toward wildlife (see [34]).

354 Finally, our results showed a significant effect of several control predictors (see Table  
355 3), largely in line with existing literature. For instance, modern attitudes towards pets and  
356 vegetarian/vegan diets were linked to higher anthropomorphism (M1), whereas pet own-  
357 hip predicted higher mutualism (M2b), as previously shown by other studies [52–55]. Be-  
358 ing a male, having idiocentric tendencies and following no vegetarian/vegan diet pre-  
359 dicted higher domination (M2a), whereas females, individuals with higher modernization  
360 scores and those having more allocentric tendencies also had higher mutualism (M2b), in  
361 line with literature ([56–59]; see [60,61] for a review). Finally, older participants were also  
362 more likely to have a negative attitude toward wildlife (M3), in line with previous studies  
363 showing that older people are for instance more likely to support hunting [10,61–63]. Fu-  
364 ture studies should better differentiate participants' responses depending on the target  
365 species (possibly accounting for their phylogenetic proximity to humans), and the fre-  
366 quency and type of previous direct experience that participants had with it, as attitudes  
367 may vary depending on the target species, and across cultures (see [30,64]).

368 In conclusion, our study showed that the link between modernization and anthropo-  
369 morphism is not universal, but it varies across countries and is therefore likely to be cul-  
370 turally mediated. In some cultures, modernization might increase anthropomorphism  
371 (see Manfredo et al., 2016). In others, however, modernization might have the opposite  
372 effect, decreasing anthropomorphism and ultimately deteriorating individuals' attitude  
373 towards wildlife. Therefore, it highlights the necessity to incorporate cultural variables to  
374 the study of how modernization is linked to anthropomorphism, whereas it confirms that  
375 changes in anthropomorphism are generally associated to changes in value orientations  
376 and attitudes toward wildlife across cultures. Clearly, our study must be considered a first  
377 preliminary approach to the study of cross-cultural variation in the link between modern-  
378 ization and anthropomorphism. In the future, it would be essential to replicate these find-  
379 ings by including more countries and larger sample sizes, to also account for crucial dif-  
380 ferences across communities within the same country. Moreover, including larger sample  
381 sizes would allow researchers to explicitly assess the role that specific demographic and  
382 cultural variables (e.g., religious beliefs) play in these processes, and collect information  
383 from more representative samples. Our study, for instance, was severely limited by the  
384 fact that participants were mainly recruited among university students. Despite these lim-  
385 its, we believe that this study can warn us against the negative impact that modernization  
386 might have on human attitude towards wildlife, at least in some cultures, and it is an  
387 important first step into the study of cross-cultural variation in the link between modern-  
388 ization and anthropomorphism. Although previous research has shown a link between  
389 higher levels of modernization and higher levels of anthropomorphism, this link may not  
390 be true across all cultures, so that modernization might actually be linked to lower anthro-  
391 pomorphism in some cultures, with deleterious effects for conservation issues. Therefore,  
392 our results call for caution when generalizing findings across countries, and remind con-  
393 servation policy makers about the importance of always taking the particular cultural con-  
394 text into account.

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398 J.P., R.I.M. and P.O.N collected data; F.A. and J.G.M conducted statistical analysis; F.A.  
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**Data Availability Statement:** Data will be able online after publication

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## Appendix A

### Participants.

We recruited 741 participants across five countries (Brazil, N=156, Indonesia, N=248, Malaysia, N=118, Mexico, N=111, Spain, N=108). Participants answering this question described themselves as females (N=394) or males (N=240), with no representation of other genders. Participants' age ranged from 18 to 79 (mean =28.76). Below, we report more detailed information for each country.

#### Gender distribution by country:

	Brazil	Indonesia	Malaysia	Mexico	Spain
Female	79	146	59	60	50
Male	44	101	18	26	51
N/A	33	1	41	25	7

#### Age distribution by country\*:

	Brazil	Indonesia	Malaysia	Mexico	Spain
<20	3	137	1	0	70
20-29	29	60	75	26	25
30-39	24	30	0	39	0
40-49	16	15	1	9	0
50-59	30	6	0	10	3
60-69	12	0	0	2	3
70-79	7	0	0	1	0

\* Age has been grouped into categories in this Table for clarity, but it was used as a continuous variable in our models.

#### Education level distribution by country:

	Brazil	Indonesia	Malaysia	Mexico	Spain
No education	0	1	0	0	0
Primary school	0	15	0	0	0
High-school	39	218	33	14	88
Bachelor	13	14	41	34	7
Postgraduate	69	0	1	38	2

N/A	35	0	43	25	11
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Dietary preference distribution by country:

	Brazil	Indonesia	Malaysia	Mexico	Spain
Omnivorous	93	179	42	77	92
Vegan or vegetarian	27	63	29	8	8
N/A	36	6	47	26	8

## Appendix B

### Questionnaire

The questionnaire contained several questions that allowed us to build our test predictors and dependent variables. First, we assessed participants' tendency to make anthropomorphic attributions (i.e., anthropomorphism), by assigning participants a score that varied between 0 (i.e., minimum level of anthropomorphism) and 1 (i.e., maximum level of anthropomorphism). To calculate this score, we used the 5 statements by Manfredo and colleagues (18) to increase comparability, which included sentences like "Animals have free will". Participants could rate these statements on a 5-point agreement scale, from "strongly disagree" (1) to "strongly agree" (5). The anthropomorphism score was then obtained by summing all these points and dividing the sum by the maximum value that the participant could obtain (i.e., if the participant provided no answer to one of the 5 statements, the maximum value that could be obtained was 20). Second, we assessed participants' domination orientation, giving participants a score from 0 (i.e., minimum domination level) to 1 (i.e., maximum domination level). To calculate it, we scored individual responses to the 10 statements used by Manfredo and colleagues (18), including 5 domination statements like "Humans should manage fish and wildlife populations so that humans benefit" and 5 hunting statements like "People who want to hunt animals should be provided the opportunity to do so". As above, participants could rate these statements on a 5-point agreement scale. We summed the points obtained for each 5-statement group and divided the sums by the maximum value participant could obtain (as above). The mean of these two values was the participants' domination orientation. Similarly, we assessed participants' mutualism orientation, by assigning them a score from 0 (i.e., minimum mutualism level) to 1 (i.e., maximum mutualism level). As above, it was based on 5 mutualism statements like "We should strive for a world where there is an abundance of fish and wildlife for hunting and fishing" and 5 hunting statements like "Hunting is cruel and inhumane to the animals" [19]. Participants could rate these statements on a 5-point agreement scale from (as above). We summed all points for each 5-statement group, divided the sums by the maximum value participants could obtain, and used the mean of these two values as the participants' mutualism orientation.

Finally, we assessed other possible factors that might predict and/or modulate participants', anthropomorphism, domination and mutualism orientations towards wildlife. First, we assessed attitude towards wildlife, assigning individuals a score from 0 (i.e., negative attitude towards wildlife) to 1 (i.e., positive attitude towards wildlife). We calculated this score based on participants' response to 4 statements about human-wildlife conflict, like "Animals are a pest messing up the place where I live" (see Karimullah et al., in revision), to be rated on a 5-point agreement scale (as above). Participants' attitude was calculated by summing all the points obtained by each individual and dividing the sum by the maximum value that the participant could have obtained (as above). Second, we as-

473 assessed participants' degree of modernization by using 8 questions and scoring the follow-  
474 ing four aspects of modernization: (i) individual income (i.e., assigning 1 to the individual  
475 declaring the highest income in each country and proportionally assigning a value to the  
476 other participants, so that income in each country varied from 0 to 1); (ii) level of formal  
477 education (i.e., with individuals who did not conclude primary school scoring 0.2, those  
478 who concluded primary school, secondary school or university 0.4, 0.6 or 0.8, respectively,  
479 and those having higher degrees scoring 1); (iii) modern experience with animals (i.e.,  
480 with individuals scoring up to 1, depending on the proportion of positive answers given  
481 to 4 questions, like "Have you ever visited a zoo, a natural reserve or a similar place?");  
482 and (iv) access to technologies (i.e., with individuals scoring up to 1 on daily use of tech-  
483 nologies and social media, based on three questions assessing their use of social networks,  
484 hours spent watching TV and using internet). Finally, we summed the four scores (i.e.,  
485 income, formal education, modern experience with animals and access to technologies),  
486 and divided the sum for the maximum score that participants could have obtained (i.e., if  
487 they provided no answer to the questions on one of the 4 aspects of modernization, the  
488 maximum score they could have obtained was 3), so that modernization could vary be-  
489 tween 0 (i.e., minimum level of modernization) and 1 (i.e., maximum level of moderniza-  
490 tion). Third, we assessed pet-ownership dynamics (i.e., ownership and affection to pets).  
491 We assigned participants a score from 0 (i.e., minimum level) to 1 (i.e., maximum level),  
492 based on their response to 3 yes-or-no questions like "Do you own any animal?". The  
493 score was obtained by summing all the points obtained and dividing the sum for the max-  
494 imum value that could be obtained (as above). Fourth, we assessed participants' sociality  
495 (i.e., frequency of social interactions) by assigning them a score between 0 (i.e., low soci-  
496 ality) and 9 (i.e., high sociality). We used a set of 9 open questions like "How many times  
497 do you hang out in an average week?". For each question, we then assigned 1 to the indi-  
498 vidual declaring the highest number, and proportionally assigned a value to the other  
499 participants so that these values varied from 0 to 1. For each participant, we then calcu-  
500 lated the sociality score as the mean of her/his 9 answers. Fifth, we assessed participants'  
501 idiocentric and allocentric tendencies (i.e., idio-allocentrism index) by giving participants  
502 a number from 0 (i.e., high allocentrism) to 1 (i.e., high idiocentrism). For this purpose, we  
503 used a validated questionnaire containing 16 statements (as in [41,42]), like "I would ra-  
504 ther depend on myself than others". Participants could rate these statements on a 5-point  
505 agreement scale (as above). Idiocentric and allocentric tendencies were then assessed by  
506 summing all the points obtained and dividing them by the maximum value that they  
507 could have obtained (as above). Finally, we collected some demographic information with  
508 open questions including participants' age, gender and dietary preferences (i.e., whether  
509 they were vegetarian or vegan).  
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