

Development of an intervention to increase sexual health service uptake by young people

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1 **Development of an intervention to increase sexual health service uptake by young**
2 **people**

3 **Abstract**

4 This study aimed to develop and implement an intervention, delivered via a website and web
5 app, to increase the uptake of sexual health services by young people. The intervention was
6 co-designed with a group of ten young people. Intervention Mapping was used to guide
7 development. To identify barriers and facilitators of access to sexual health services, three
8 focus groups with 24 young people aged 13-19 years, and interviews with 12 professionals
9 recruited from across a range of health and social services, were conducted. Data was
10 analysed using Content Analysis. Evidence was supplemented through a literature review.
11 Barriers and facilitators were categorised as theoretical determinants and then suitable
12 Behavior Change Techniques (BCTs) for targeting them selected. Targeted determinants
13 were: attitude, subjective norm, perceived behavioral control and knowledge. Selected BCTs
14 included ‘information about others’ approval’, ‘framing/reframing’ and ‘credible source’.
15 The website/app enable users to search for services, access key information about them,
16 watch videos about what to expect, and have key concerns removed/addressed. This is the
17 first known digital evidence-based intervention to target this behavior described in the
18 literature. A clear and full description of intervention development and content, including of
19 theorised causal pathways, is provided to aid interpretation of future outcome evaluations.

20

21

22

23 **Introduction**

24 In order to effectively manage their sexual health, people must be able to access sexual health
25 services for a range of purposes. These include obtaining contraception, seeking testing and
26 treatment for sexually transmitted infections (STIs), obtaining pre and post abortion support
27 and counselling, and raising concerns such as sexual abuse and sexual exploitation. This
28 important aspect of prevention is recognised in the National Framework for Sexual Health
29 Improvement (Department of Health, 2013), which emphasises the need to build
30 interventions that motivate service access, based on theory and robust evidence. The high and
31 disproportionate burden of STIs amongst 15-24 year olds (Public Health England, 2014a),
32 and the rate of under-18 years conceptions including terminations (Public Health England,
33 2014b), suggests that young people have the greatest need to access sexual health services.
34 Paradoxically however, this group report an array of barriers to accessing them. These
35 include for example, concerns about confidentiality, anonymity, and stigma, shame,
36 embarrassment, fear of examination, and not knowing what services provide, where they are
37 or how to access and negotiate them (Bender & Fulbright, 2013; DiCenso et al., 2001;
38 Garside, Ayres, Owen, Pearson, & Roizen, 2002; Lindberg, Lewis-Spruill, & Crownover,
39 2006; Nwokolo, McOwan, Hennebry, Chislett, & Mandalia, 2002; Stone & Ingham, 2003;
40 Thomas, Murray, & Rogstad, 2006; Wilson & Williams, 2008). This suggests that young
41 people in particular would benefit from interventions which address barriers to accessing
42 sexual health services and support them to attend.

43 The use of digital media to deliver sexual health interventions to young people is particularly
44 attractive to interventionists. Access to the internet by young people is almost universal with
45 97% of households where children live now online (Office for National Statistics, 2015).
46 Young people are also frequent and confident users of digital technology (Kanuga &
47 Rosenfeld, 2004). Over 90% of 13-16 year olds report daily access to the internet within their

48 own homes, and 34% and 71% of 13-14 and 15-16 year olds respectively report use when
49 ‘out and about’ (Livingstone, Haddon, Vincent, Mascheroni, & Ólafsson K., 2014). This
50 indicates that interventions delivered digitally could have good reach and appeal. The ability
51 of users to access content anonymously, repeatedly, and at convenient times, also has clear
52 advantages over other forms of delivery such as face-to-face (Kanuga & Rosenfeld, 2004;
53 Skinner, Biscope, Poland, & Goldberg, 2003). Furthermore, digital media interventions are
54 likely to be cost-effective, as once established ongoing costs can be relatively low. Existing
55 reviews on the effectiveness of digital interventions for sexual health also show promise.
56 Recent meta-analyses have demonstrated that computer-based interventions have favourable
57 effects on the mediators of change in sexual behavior and on safer-sex behaviors themselves
58 (Bailey et al., 2012; Noar, Black, & Pierce, 2009; Noar, Pierce, & Black, 2010).

59 This article describes the development and implementation of a behavior change intervention,
60 delivered via a website and web app, to increase the uptake of sexual health services by
61 young people. To date, interventions aiming to increase the uptake of sexual health services
62 by young people have largely been developed for populations within low- to middle-income
63 countries, have rarely targeted or measured psychological antecedents of service use, and are
64 often poorly described (see for example Denno, Chandra-Mouli, & Osman, 2012; Kesterton
65 & Cabral, 2010). Furthermore, whilst some have shown promise, it is impossible to
66 disentangle exactly what has worked or why; for this it is necessary both to have detailed
67 descriptions of interventions and to conduct robust evaluations which examine change in the
68 outcome of interest and its theorised behavioural precursors. To the authors’ knowledge, this
69 is the first digital theory-based intervention to target the uptake of sexual health services
70 described in the literature. It is also one of few interventions targeting the psychological
71 antecedents of this behaviour to be described in detail. Clear and full descriptions of
72 intervention development and content, including of theorised causal pathways, are

73 increasingly called for (S. Michie et al., 2011). Accordingly, the approach taken to
74 development and implementation are described in detail. Furthermore, the causal pathway is
75 made explicit to enable future evaluation findings to be interpreted in light of this. The
76 methods used for co-creation of the intervention with the priority population, for seeking
77 input from key partners, and for working with a multi-disciplinary project team, are also
78 described to assist others embarking on similar projects.

79

80 **Methods**

81 The intervention was developed using Intervention Mapping (IM; Bartholomew, Parcel, Kok,
82 Gottlieb, & Fernandez, 2011). IM is a framework for the development of theory- and
83 evidence-based programs which is consistent with MRC guidance on developing complex
84 interventions (Medical Research Council, 2008). IM requires structured and detailed planning
85 across a series of sequential and iterative steps as follows: 1) Needs assessment, 2) Creating
86 Matrices of Change Objectives, 3) Selecting methods and Practical Strategies, 4) Programme
87 development, 5) Adoption and Implementation, and 6) Evaluation. Selection of methods for
88 each step is determined by the IM framework. A description of the methods used in the
89 development of this intervention is provided below:

90 *Young People's Partnership Board (YPPB) meetings*

91 The intervention was co-created with a group of ten young people aged 11-16 years whose
92 involvement was facilitated and supported by a sex education consultant (JH). This group
93 was formed from pupils at one secondary school in Warwickshire. On rotation, two members
94 of the YPPB supported by JH, attended monthly project steering group meetings which were
95 held at the school. At the meetings, activities to generate ideas and content for the

96 intervention were discussed and agreed. The YPPB then met weekly to work on these before
97 reporting back. As well as at weekly meetings, the YPPB communicated with each other and
98 members of the steering group via a private Facebook page set up for the project.

99 *Steering group meetings*

100 This group consisted of two health psychologists (KN, KB), a public health consultant (MC),
101 project manager for Warwickshire County Council's Respect Yourself campaign (AD), and
102 two members of the YPPB on rotation supported by JH. Once the design team was appointed,
103 the design lead (GC) also attended. The monthly steering group meetings were used to make
104 key decisions, ensure the project was progressing in accordance with the timeline, and to set,
105 review and discuss research activities.

106 *Focus groups with young people*

107 Three focus groups were run with young people attending youth groups in Coventry and
108 Warwickshire. These were facilitated by two research assistants with several years experience
109 of interviewing young people on sexual health issues. A total of 11 males and 13 females
110 aged 13-19 years old participated. Twenty of the young people described themselves as
111 White, three as Asian, and one as Mixed Ethnicity. The number of participants was
112 determined by the project's budget and resource constraints rather than by the achievement of
113 saturation. The sample included children in full-time education as well as those Not in
114 Employment Education or Training (NEET). A number of Looked After Children (LAC)
115 were included. Institutional ethics approval was sought for their participation. All participants
116 provided informed consent. The groups were asked about perceived barriers and facilitators
117 to using sexual health services. This contributed evidence to the needs assessment (step 1 -
118 see below). Discussions were audio recorded and transcribed verbatim. A deductive form of
119 Content Analysis (Mayring, 2000) was used to code elicited barriers and facilitators as

120 enabling, predisposing, or reinforcing factors. The focus groups were also used to find out
121 where young people currently accessed information on sexual health services, and to gather
122 their thoughts on important aspects of intervention delivery. This information was used
123 during step three (see below).

124 *Consultation with key professionals*

125 Interviews with 12 professionals from a variety of services were conducted including:
126 Warwickshire Healthy Schools, Democracy Project (youth work in Coventry City Council),
127 Youth Offending Service, Connexions service at Henley College (offering advice on
128 employment, training and education), and Stratford Area Youth Involvement team. The
129 purpose of these interviews was to ascertain the opinions of those who worked closely with
130 young people as to what the content of the intervention should be (contributing to step 3) and
131 how it could be best implemented and promoted (contributing to step 5). The interview
132 schedule was developed by KN and KB with input from other steering group members.
133 Interviews were conducted by two research assistants experienced in qualitative research and
134 lasted approximately 20-30 minutes. They took place within the settings from which the
135 professionals were recruited. Once again, the number of interviews was determined by the
136 project's budget and resource constraints rather than by the achievement of saturation.

137 *Literature review*

138 A review of the published scientific literature was conducted to add to evidence about
139 barriers and facilitators to accessing sexual health services by young people. A search
140 strategy was devised using key words and subject headings. The bibliographic database
141 PsychInfo was searched with date of publication limited to between January 2000 and
142 January 2012, identifying 110 possible articles. The titles and abstracts of these articles were
143 assessed for relevance. The reference list of a key paper was also searched. From both

144 processes, a total of 15 relevant papers were identified. This evidence contributed to the
145 needs assessment (step 1).

146 All of the above methods were used within the six key IM steps, the outcome of each step
147 being built on within each consecutive step. Table I presents the purpose and outcome of each
148 step and the methods used to achieve these.

149

150 **Results**

151 *Step 1: Needs Assessment*

152 The priority population for the intervention was young people aged 13-19 years of age. This
153 age group was selected because evidence indicates that teenagers perceive many barriers to
154 accessing sexual health services (see Introduction), and also for pragmatic reasons – the
155 intervention was to be embedded within an existing website (www.respectyourself.info)
156 aimed at this age group.

157 The needs assessment used the methods described in Table I. Predisposing, reinforcing, and
158 enabling factors identified through the literature review were added to and refined through
159 evidence from focus groups with young people. The resulting list of factors is presented in
160 the supplementary material (S1). These factors were categorised by health psychologists
161 (KN, KB and JB) into broader theoretical determinants. Evidence on the importance of these
162 determinants, in terms of association with the target behavior, and changeability, in terms of
163 the ability of a (digital) intervention to change these, was discussed. It was agreed that the
164 selected determinants met both of these criteria. The final, selected determinants, and
165 examples of the factors on which they are based, is presented in Table II.

166

Insert tables I and II about here

167 *Step 2: Creating Matrices of Change Objectives*

168 The program goal (aim) of this intervention was to increase the uptake of sexual health
169 services by young people. This goal was broken down into five performance objectives,
170 specifying what is required of intervention participants to achieve this goal, as follows: (a)
171 Young people to be aware of the full range of sexual health services and what they provide,
172 (b) Young people to know when they can/should access sexual health services, (c) Young
173 people to know what to expect when visiting sexual health services, (d) Young people to
174 know how to access sexual health services, (e) Young people to be able to communicate
175 effectively with on-site professionals. A matrix was developed by combining these
176 performance objectives and associated determinants to create change objectives (positive
177 statements about what needs to happen in order for the performance objectives to be
178 achieved). Performance and change objectives were discussed, refined and approved by the
179 steering group, including the YPPB. Table III displays a portion of the final matrix, produced
180 as a result of this process (see supplementary material S2 for the full matrix).

181 *Insert table III about here*

182 Prior to selecting methods and practical strategies, Behavior Change Techniques (BCTs)
183 suitable for targeting the selected determinants were identified. This was achieved using
184 Michie and colleagues' Behavior Change Wheel guidance (S. Michie, van Stralen, & West,
185 2011). The most appropriate BCTs for each determinant were chosen, excluding those which
186 were either unfeasible given the digital mode of delivery or irrelevant to the target behavior.
187 Table S3 in the supplementary material shows the candidate BCTs and how these were linked
188 to the targeted determinants (identified during step1) in accordance with the guidance.

189 *Step 3: Selecting methods and Practical Strategies*

190 Based on the matrix and the list of BCTs, ideas for the look, feel and functionality of the app
191 were developed by the steering group and the YPPB. These ideas were fed into the technical
192 specification, along with views from young people and professionals captured during the
193 needs assessment. The opportunity to build the website/app was advertised. The technical
194 specification formed part of an information pack which was given to interested parties. Two
195 companies applied and were asked to pitch their ideas to the steering group and the YPPB.
196 Diva Creative was chosen. Over a period of three months, the steering group, this design
197 agency and YPPB worked together to develop practical strategies (what users of the
198 intervention would see and do) to deliver the BCTs. This was a creative and iterative process.
199 All ideas were judged according to their feasibility (ability to be delivered digitally and cost)
200 and ability to effectively deliver the relevant BCTs. Also of crucial importance was their
201 ability to engage the priority population. The YPPB suggested many of the ideas themselves,
202 which developed out of their weekly meetings, and the group also discussed these ideas with
203 their wider network of friends to gain further feedback. The steering group and YPPB made
204 the final decision about which practical strategies should be used based on the above criteria.

205 Step 4: Program Development

206 Program development largely went hand-in-hand with development of ideas for practical
207 strategies. The YPPB produced a ‘young person’s specification’ for the design team which
208 contained information on the type of content, functions and look that the website/app should
209 have. They asked for example, for a dictionary of sexual health terms, a guide to sexual
210 anatomy, a frequently asked questions page, and for the use of videos and fun content. Ideas
211 were worked up into prototypes by the design team and regularly posted on the Facebook
212 project page for the steering group and YPPB to comment on and then revised accordingly.
213 For example, ideas for website branding such as potential logos and colour schemes were
214 presented which the YPPB commented and voted on. The YPPB produced a substantial

215 proportion of the content. For example, supported by JH, they visited a number of sexual
216 health services to be listed on the website/app and took photos of the entrance, reception area,
217 and consultation rooms. These were to be posted on the website/app alongside each of the
218 relevant services. They also made videos of key members of staff on issues of concern to
219 young people regarding access to services e.g. confidentiality. Throughout the program
220 development phase, and prior to final sign-off, the matrix was revisited to ensure that all
221 change objectives had been targeted. No formal usability testing was conducted although the
222 design agency tested the website for general content flow and navigation and to ensure that it
223 was compatible with the most popular internet browsers. A description of intervention
224 components and the change objectives they addressed is provided in supplementary material
225 S4.

226 The final intervention can be viewed on the website www.respectyourself.info and is
227 contained within the ‘services’ drop-down. The app is accessed via
228 www.respectyourself.info/mobile. This is a ‘web app’ which differs from more traditional
229 apps in that it is not downloaded onto the users’ device. Instead it is akin to a website but
230 content is automatically adapted so that it appears correctly on whichever device is being
231 used to view it. Screenshots of the website/app are presented in supplementary material S5.

232 Step 5: Adoption and Implementation

233 Successful adoption and implementation were recognised as dependent on having a
234 successful marketing strategy in place, and endorsements from users and service providers.
235 Launch of the website and app was carefully planned by the Respect Yourself team, with
236 input from Warwickshire Youth Council. The views of professionals gathered through earlier
237 interviews fed into this. Promotional material was identified and developed including posters,
238 cards, badges, stickers for back of toilet doors, and wobble cards to display on counter-tops in

239 services (see figure 1). These materials utilised QR codes to allow rapid access to the website
240 and app. The official launch took place in autumn 2012. Promotional materials were sent to
241 all service providers in Coventry and Warwickshire and a number of schools and colleges,
242 and stands promoting the website/app were present at local college and university fresher's
243 events. Professionals were encouraged to promote the website/app and users were encouraged
244 to return to the website/app after visiting services to provide ratings and feedback. A press
245 release was also made resulting in local and national media attention.

246  Insert figure 1 about here

247

248 Step 6: Evaluation

249 A pilot study has been conducted which provides initial evidence regarding the efficacy of
250 the intervention. Outcome measures used include self-reported and objective service access,
251 and beliefs about services and service access identified through the needs analysis. Details on
252 this pilot study and the findings are reported elsewhere [paper submitted to Health Education
253 Research].

254

255 **Discussion**

256 This paper describes the development of a digitally delivered theory-and evidence-based
257 intervention to increase the uptake of sexual health services by young people. The
258 underpinning work has added to the body of knowledge about the main barriers to accessing
259 sexual health services perceived and experienced by young people, identified through
260 evidence synthesis and primary research. These barriers include knowing where services are,
261 what they provide, and what questions and procedures to expect, and also concerns about

262 confidentiality and not having the confidence to communicate needs. The intervention is
263 embedded within a website and web app delivering information, advice and support on sex
264 and relationship issues. It was developed predominantly using Intervention Mapping
265 (Bartholomew et al., 2011), although elements of the Behavior Change Wheel (S. Michie,
266 van Stralen, & West, 2011) were also used to enable selection of suitable Behavior Change
267 Techniques (BCTs) to target the theoretical determinants.

268 The intervention encompasses a ‘service finder’ which enables users to identify services by
269 geographical location and find out key information such as opening times and how to get
270 there. For some services there are photographs of buildings’ exterior and interior to assist
271 users in identifying the building on arrival and to help prepare them for their visit. Users can
272 also rate and leave comments on the services, a function which intends to inform other
273 potential users and drive up standards. The intervention also includes a ‘what to expect’
274 section containing a number of videos which aim to help prepare users, provide reassurance,
275 and demonstrate that professionals are welcoming and supportive of young people accessing
276 services. There is a ‘last minute wobbles’ feature which addresses common worries that
277 young people have about visiting sexual health services. It gives advice and strategies to help
278 overcome these worries such as mentally rehearsing a visit. Finally there are ‘request slips’
279 which young people can print off or display on their device which inform reception staff
280 within services of the reason for their visit.

281 There are a number of strengths to this work. With the aid of supplementary material
282 accompanying this paper, readers are provided with a full and detailed description of the
283 process of developing this intervention. Using the tables it is possible to trace the casual path
284 from strategies used to deliver the intervention, right back to barriers to service access
285 identified from the evidence base. In this sense it is clear that the intervention is ‘evidence-
286 based’ and not ‘evidence-inspired’, a criticism of many previous behavior change

287 interventions (S. Michie & Abraham, 2004). The translation of evidence into theory is a
288 further strength. This enables standardised measures of the selected theoretical determinants
289 to be used for evaluation purposes, and for future evaluation to add to the body of knowledge
290 about important theoretical predictors of sexual health behavior. A particular strength was the
291 model for working with the Young People's Partnership Board (YPPB) which enabled co-
292 design. Those on the YPPB reported feeling genuinely involved and listened to, and there has
293 been a positive legacy of their contribution, with many continuing to work together as a
294 group on other sexual health projects for Warwickshire County Council. Involvement of the
295 young people heavily in the design has hopefully meant that the end-product, as well as being
296 theoretically sound, is appealing to young people. A final strength of this work was the high
297 priority placed on achieving successful adoption and implementation. A detailed and
298 adequately funded marketing plan was developed, and consequently high quality promotional
299 materials produced and disseminated widely.

300 Whilst working in a multi-disciplinary group was a positive aspect of the project, it did
301 present challenges. This group had not worked together before, or used this model of co-
302 design, and many individuals had not had experience of working with some or all of the
303 different types of professionals. Additional time was therefore required to come to understand
304 each other's' expertise, and ways of working, and to derive a shared language. A great deal of
305 learning was gained and will be carried forward to future projects, an example being the point
306 at which to involve the design team. On this project, work went into developing ideas for
307 practical strategies to deliver the BCTs via the website/app before the design team became
308 involved. Much of this then became redundant because this content was judged to be too text
309 heavy which would have created a poor user experience. This project highlighted the
310 importance of involving the design team before substantial time is spent on creating content,
311 ideally just after identifying the BCTs.

312 Practical strategies employed by the intervention were not piloted prior to launch of the
313 website and web app. This can be a useful stage at which to examine the efficacy of
314 strategies, and their underlying BCTs in isolation and in combination, to see which are
315 working well, and which should be discarded, revised or replaced (Collins, Murphy, Nair, &
316 Strecher, 2005). This process can increase the optimization and therefore the potency of the
317 intervention leading to larger effect sizes and therefore improved statistical power for
318 detecting an effect during a later trial (Collins et al., 2005). Unfortunately project time and
319 budget restraints prevented this optimisation phase.

320 Through this article, the authors have aimed to provide a clear description of the process of
321 developing a behavior change intervention and of its content. Intervention Mapping
322 (Bartholomew et al., 2011) proved to be a useful framework enabling systematic
323 development of an intervention grounded in the needs of the priority population. The least
324 satisfactory step is the point at which ‘theoretical methods’ are to be selected. We preferred
325 instead to select these using guidance from the Behavior Change Wheel (S. Michie et al.,
326 2011), as this enabled categorisation of these methods as BCTs from a taxonomy developed
327 by a number of experts using a consensus process (S. Michie et al., 2013). Mixing these two
328 frameworks worked well, however we still found the method for identifying BCTs to target
329 specific determinants convoluted and prone to error due to the necessity to link first through
330 intervention functions. This is however the best method currently available for doing this and
331 having health psychologists on the team enabled sensible decisions to be made using their
332 knowledge of behavior change theory.

333 This work has summarised evidence about the barriers young people face when targeting
334 sexual health services, and has aimed through the intervention to either remove these or
335 support young people to overcome them. Whilst ensuring a sound theoretical basis to the
336 intervention, co-design with the priority population has increased the potential for it to be

337 engaging and therefore used. The multi-disciplinary approach provided a strong, stimulating
338 and creative research environment. Development alongside public health practitioners from
339 Warwickshire County Council ensured that the resulting website and web app would be
340 implemented at project-end. Both of these platforms have received consistently high hits
341 since their launch suggesting that the content is indeed appealing to users.

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Table I Protocol based on Intervention Mapping procedure used for development of the program

| IM step | Purpose | Outcome | Methods employed |
|---------------------|---|--|---|
| 1. Needs assessment | To identify what the program should address | Facilitating, reinforcing and enabling factors related to the underlying problem | <ul style="list-style-type: none"> • Focus groups with young people • Literature review • Intervention mapping workshops 1&2 • YPPB meetings • Steering group meetings |

| IM step | Purpose | Outcome | Methods employed |
|-----------|--|---|---|
| 2. Matrix | To clarify the program goal and performance objectives and to identify the immediate change objectives that need to be achieved in order to realise the program goal | Program goal and performance objectives and matrices of change objectives | <ul style="list-style-type: none"> • Intervention mapping workshop 3 • YPPB meetings • Steering group meetings |

| IM step | Purpose | Outcome | Methods employed |
|--|---|--|--|
| 3. Selecting methods (Behavior Change Techniques) and strategies | To identify Behavior Change Techniques (BCTs) and strategies linked to change objectives, that are most likely to bring about the desired behavioral change via the identified determinants | Documentation of BCTs and strategies linked to change objectives | <ul style="list-style-type: none"> • Consultation with professionals • Review of existing programs • YPPB meetings • Steering group meetings |
| 4. Program development | To develop and finalise the program structure and content | The final program | <ul style="list-style-type: none"> • YPPB meetings • Steering group meetings |

| IM step | Purpose | Outcome | Methods employed |
|--------------------------------|---|--|---|
| 5. Adoption and implementation | To identify threats to program uptake and sustainability and strategies to target these | An adoption and implementation plan to inform program roll-out | <ul style="list-style-type: none"> • Consultation with professionals • YPPB meetings • Steering group meetings |
| 6. Evaluation | To develop and employ measures for process and outcome evaluation | Findings of process and outcome evaluation that can be used to further refine and develop the intervention | <i>[details provided in paper under review elsewhere]</i> |

Table II Examples of predisposing, reinforcing and enabling factors identified through the needs assessment and their categorisation as theoretical determinants

| Predisposing, Reinforcing and Enabling factors | | | Determinants |
|--|--|--|---------------------|
| ‘Knowing opening and closing times; we trekked all the way up there. There was only one person who could speak to us and they weren’t in that day’ | ‘I don’t know what to do, what to say, or where to go!’ | ‘Do you have to pay for it?’ | Knowledge |
| ‘Scared in case someone sees them walk in; that they’d know’ | ‘All them waiting seats. There’s people in there and you’re going like this (whispers) ‘can I have a chlamydia test please’’ | ‘A lot of people don’t believe it (that services are confidential for young people)’ | Attitude |

| Predisposing, Reinforcing and Enabling factors | | Determinants |
|---|--|---|
| ‘It’s the unknown. It’s scary. Even thinking about the building and then going in, and this is going to happen’ | ‘Embarrassment makes it hard’ | ‘Not everyone has the confidence to say that’ Perceived Behavioral Control |
| ‘They’ll (professionals) look down on you’ | ‘You want to keep it as discrete as possible. At school rumours fly around as quick as lightening’ | ‘like going to ask a man in a pharmacy for a chlamydia test and he’s like ‘Pssshhh’’ Subjective Norm |

Table III Selected cells from the matrix of change objectives

| Performance objective | Knowledge | Attitude | Perceived behavioral control | Subjective Norm |
|--|---|--|---|--|
| Young people to know what to expect when visiting sexual health services | <ul style="list-style-type: none"> • State that young people can attend services without a parent/guardian’s consent • State circumstances under which confidentiality could be breached • State what procedures are available at services • State what next steps are after first consultation | <ul style="list-style-type: none"> • Express the belief that on-site waiting is likely to be necessary and should be anticipated • Express the belief that they can expect staff to demonstrate a non-judgemental approach • Express the belief that they can expect staff to deal with them in a professional manner | <ul style="list-style-type: none"> • Provide examples of strategies that could be used to assist waiting e.g. taking magazine • Express confidence in performing the behavior even if do experience negative feelings | <ul style="list-style-type: none"> • Describe experiencing negative feelings (e.g. embarrassment, fear) as normal • Describe services as valuing your ‘custom’ and viewing attendance as a positive action |

Figure 1

